

Empowered Logistics, Empowering You

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Introduction

Company Overview

Röhlig-Grindrod is a formidable player and trusted name in the worldwide logistics industry. Our extensive global network and strategic partnerships with reputable carriers ensures your cargo is delivered safely, securely, on time, and to any destination.

We offer multi-modal solutions encompassing air, sea, road and rail. Furthermore we support all your warehousing, insurance, customs clearing, compliance, supply chain, contract and project logistics needs throughout Africa and across the globe.

We are a proudly South African company with 57.5% black ownership and a Level 2 B-BBEE certification. Our history dates back over 150 years, and we are constantly evolving and innovating to ensure that cost effectiveness and efficacy are delivered to our customers as consistently as their cargo.

With centuries of international experience behind us and high calibre staff across the world we are able to add value to every link of your supply chain.

We deliver on our promises by identifying our customer's needs and expectations, and implementing tailored solutions supported by our market-leading technology. You get the personalised support that you would expect from a company with family-owned virtues and values, coupled with the professional competence and buying power of a large multinational.

Röhlig-Grindrod is more than just logistics; we're about the people who make it happen.

Empowerment Profile

Röhlig-Grindrod is committed to making a change in the business landscape of South Africa. As such, we have endeavoured to comply with the latest B-BBEE codes, showing our support of transformation in our country. We are 57.5% black owned, with a Level 2 B-BBEE certification and a 125% procurement recognition level, so every time you do business with us your B-BBEE scorecard benefits.

Our organisation is dedicated to empowerment. Starting at a grassroots level, this can be seen through our Corporate Social Investment initiatives focusing on education and our Learnership Programme growing the skill set within the organisation and the industry.

We take pride in our dynamic and diverse workforce, leading by example right from an executive level. Furthermore we continue to provide ongoing support for our enterprise development entity and procure locally largely from B-BBEE accredited suppliers.

History

Röhlig-Grindrod is the combined force of two major players in the global logistics arena -Röhlig & Co from Germany, and Grindrod Limited from South Africa.

In 1852 Carl Röhlig, a courageous entrepreneur, set up a tobacco and insurance business in Bremen, Germany. Seven years later, he expanded his business and developed the sea freight operation, shipping luggage from Europe to the New World. Röhlig was able to secure goods for the return voyage, thus making his business highly successful. This business has grown into one of the largest and sophisticated family-owned logistics companies worldwide with more than 2000 employees in over 30 countries.

In 1910 Captain John Grindrod established a clearing and forwarding agency that would ultimately grow into what is known today as Grindrod Limited. Listed on the JSE since 1986 and represented in 37 countries worldwide, the company employs more than 7 000 skilled and dedicated people. In pursuing the strategy of becoming a fully integrated freight logistics and shipping service provider, it continues to invest in assets and opportunities across the three operating divisions with specific focus on oil and gas, dry bulk, bulk liquid commodities, containerised cargo and vehicles.

In 2000, Röhlig & Co merged with Grindrod Limited to form Röhlig-Grindrod, bringing together more than 270 years of logistics experience. We make use of the global routes we've established over more than two centuries, and the relationships we've formed to provide our customers with personalised services at competitive rates. Röhlig-Grindrod is testament to the philosophy of thinking globally, acting locally.

Our Difference

Thinking Globally, Acting Locally

We handle every aspect of getting your cargo to its final destination. Our skilled and experienced staff across our international network are in constant communication and you can be assured that you have transparency on all shipments.

As a valued client, you are assigned a dedicated account manager to provide expert assistance and advice every step of the way. Furthermore we offer a consulting service that not only identifies potential risks but also cost saving opportunities.

On a regular basis we perform cost reviews with our clients and measure ourselves against agreed upon key performance indicators ensuring that you receive the service and rates you would expect from a global organisation.

We understand what your unique logistic requirements are and provide customized solutions.

Global Reach

Through the partnership of Röhlig and Grindrod we provide you with a global network of offices, built over more than 2 centuries of freight forwarding experience.



For more information about our global reach, visit our international website at www.rohlig.com

Service Offering

Air Freight

When time is crucial, our responsive air freight division will keep your business moving forward.

Even in peak season, there's always a space for you on our flights. Contracted capacity on major trade lanes allows us to offer our customers a consistent service, even when the sky is full.

Whether it be airport-to-airport, door-to-door or any multi-modal combination we will deliver worldwide no matter the size, type and frequency of the cargo. Our extensive global network means that your suppliers are always within close range of our offices, thereby alleviating lengthy transit times.

Strategic partnerships with reputable airlines enable us to secure preferential rates and deliver reliable, cost-effective, flexible solutions. We offer a range of customised air freight products (Premium, Classic and Economy) depending on your specific needs and continue to develop new products that support major international routes.

Röhlig-Grindrod Johannesburg and Cape Town both offer an off airport degroup facility resulting in timing, handling and security benefits. Air freight experts across the world will support you with your security, regulatory and compliance requirements so as to avoid any delays or penalties.



Sea Freight

When cost containment is a priority, our competent sea freight division will move your large and heavy cargo with ease. Combined with our air, road, terminal (Maputo, Richards Bay, Durban and Walvis Bay) and rail services we deliver to your door on time, every time.

Through our global office network, skilled professionals and over a century of experience we support you in delivering your cargo in compliance with local and international laws and regulations, navigating you through the complexities of global sea transportation. We handle plain standard shipments, out-of-gauge freight and hazardous cargo.

Our relationships and buying power with global carriers guarantees you your choice of destinations from every major port, capacity and frequent departures all at competitive rates.

We offer customised solutions; whether it be full container loads, less than container loads or non-containerised loads, break-bulk and buyer's consolidation services. By ensuring that you have the correct sea container and stuffing, your capacity is maximised, costs are minimized, and cargo is protected. Our core carriers provide dry containers, temperature-controlled reefer containers and any other special equipment required.



Road Transport

With our fleet of vehicles and a network of carefully selected independent transporters across the country, we ensure your cargo reaches your doorstep safely and on time.

Whether it be standard-sized shipments or out-of gauge, bulk, temperature-controlled, dangerous or high-value cargo we are able to provide the appropriate vehicle and trailer. We handle full loads shipments, part loads shipments and groupage shipments of any frequency.

Trust Röhlig-Grindrod with all your compliance and documentary requirements on standard and specialised transport.

Our buying power and agreements with a sound network of transporters translate into a constant availability at a competitive price whether it be locally or cross-border.



In a world where logistics is becoming increasingly complex, we assist you in understanding each country's regulatory and compliance framework, so that you can focus on your core business. Our global experience gives you the advantage when it comes to compliance with international regulations and entering new markets.

We offer dedicated accredited experts that are in a position to consult with you on all customs-related matters. Delays and penalties are avoided by ensuring that the relevant documentation is complete and correct.

We will guide you through the following, amongst others:

- The new Customs Control Bill and Preferred
 Trader program
- Prevention and resolution of customs stops
- Customs compliance audit
- Customs tariff determinations and rulings
- Bonded, SOS and excise warehouses applications
- Importers/exporters registration applications
- Duty increases, reductions or rebates applications
- Cash flow management

Our exemplary track record and relationships with the authorities speak for themselves.





Supply Chain Management

Put your supply chain in trustworthy hands. The combination of our global network, local presence and a comprehensive suite of services allows us to add value through customised intelligent solutions.

With our presence in over 30 countries across the world, we leverage off international expertise gathered across various industries with regard to operational excellence and standardised processes. Our goal is to optimise your overall supply chain effectiveness by minimising risk and maximising efficiency, ultimately resulting in cost savings.

Whether it be procurement, storage or distribution, our dedicated team will firstly understand your unique challenges and thereafter continuously develop improved, personalised logistics solutions for your business.

Warehousing and Contract Logistics

We provide personalised warehousing solutions designed for efficiency, flexibility and cost savings, thereby adding value to your supply chain.

You have a choice of dedicated or shared warehousing facilities depending on your specific needs and the benefit of highly skilled staff, security, and space, as well as market-leading software and equipment.

Services include, amongst others:

- Pick and pack, kitting, labelling
- Unpack and repack
- Parts cleaning and repair
- Barcode and document scanning
- Processing and management of returns
- Order fulfilment
- Cross-docking
- Bonded/virtual warehousing

Our Warehouse Management System enables customers to manage their inventory effectively with stock level visibility, e-documentation functionality, and an online portal which allows for communicating warehousing instructions and requests.

Compliance with ISO standards and all health, safety and environmental regulations are strictly enforced at all our facilities.



To ensure that your cargo gets the attention it deserves, our project management team is ready to respond to all of your needs. With our global infrastructure and network we have the ability to transport your cargo from any origin to any destination, managing complex matters safely, efficiently and effectively.

Our objective is to deliver a quality service and innovative end-to-end solutions at a competitive price. Services include risk assessments, planning, project management, full and part ship/air charter, insurance and execution. We also provide support and expertise in all aspects of health, safety and environmental management.

To date we have delivered value to our customers in several industries including energy, oil and gas, mining, engineering and construction as well as telecommunications.



Insurance and Risk Management

Let us lighten your load by assisting you with your insurance burden. As an importer or exporter you may be exposed to material risk while your cargo is in transit and any loss or damages can be costly.

Through a highly regarded and approved Financial Services Provider in terms of the Financial Advisory and Intermediary Services Act, we are able to provide you the cost-effective cover you need to mitigate risk. An experienced team of insurance specialists are available to handle the administration, premiums, certificates, declarations and claims, thus offering you a hassle free all-inclusive service.

Insurance cover is tailor-made to suit your specific needs, giving you peace of mind while you are not in possession of your precious cargo.

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Specialist Services

As a trusted partner to our customers for over a century, we have gained valuable experience in various modes of transport as well as the knowledge and understanding of several industries.

We offer logistic solutions in the following industries:

- Automotive
- Healthcare and Pharmaceuticals
- Energy, Oil and Gas
- Projects
- Telecommunications
- Retail and Consumer Goods
- Technology
- Public Sector
- Agriculture
- Aviation and Marine
- Mining
- Metals
- Timber, Paper and Packaging
- Beverages
- Engineering and Construction
- Chemicals
- Textiles
- Industrials and Manufacturing
- Entertainment and Media
- Hospitality and Leisure

With our global network of offices, staffed by our team of professional and expert individuals, we are ready to assist you with all your freight forwarding needs. Whether you need to go over land, sea, or through the skies we'll get your shipment where it needs to be. We strive to provide you with a solution tailored to your specific needs to ensure your cargo is delivered on time and within budget.

<u>Contact us</u>

SOUTH AFRICA

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